

INCOME TARGETING TABLE							
		100% CMI		65% CMI		50% CMI	
CMI %	Rating Points	67,200		43,680		33,600	
Up to 50%	15	1.00	33,600	1.00	21,840	1.00	16,800
51% to 70%	12	33,601	47,040	21,841	30,576	16,801	23,520
71% to 75%	9	47,041	50,400	30,577	32,760	23,521	25,200
76% to 85%	6	50,401	57,120	32,761	37,128	25,201	28,560
86% to 100%	3	57,121	67,200	37,129	43,680	28,561	33,600

UNIT FORMULA TABLE				
Up to 50% of Target	51% to 70% of Target	71% to 75% of Target	76% to 85% of Target	At HTF Target
15 $\frac{B}{A}$	12 $\frac{B}{A}$	9 $\frac{B}{A}$	6 $\frac{B}{A}$	3 $\frac{B}{A}$
A = Total Units B = Units meeting HTF Income Targets				

Step 1: Determine which HTF income target your project falls under (100% CMI, 65% CMI or 50% CMI)

Step 2: Using the INCOME TARGETING TABLE, identify the income level which is appropriate for your project

Step 3: Locate the Rating Points associated with the income target for your project (15, 12, 9, etc)

Step 4: Using the Rating Points identified in step 3, locate the appropriate formula set to use in the UNIT FORMULA TABLE

Step 5: Using the UNIT FORMULA TABLE, place the number of units meeting the project income target identified in step 2 as the Numerator (B).

Step 6: Place the Total Number of units as the Denominator (A).

Step 7: Run the calculation to determine the appropriate number of points awarded for this section.

Example:

1. Project is in the 50% CMI category
2. Project will have 50 units of which 25 are for individuals making at or around \$22,000/yr
3. The above two facts results in the project being given 9 rating points.

Calculation:  $12 \times \frac{25}{50} = 12 \times 0.5$  or 6 points.